VMT pilot studies: What should drive them? 20 April 2010 Minneapolis, Minnesota





Transformational Thinking

"Imagination is more powerful than knowledge. It is key to bringing change into our reality."

Albert Einstein



Future for Mobility and behavior change? Intelligent Infrastructure

• Intelligent design: Infrastructure 'fit for purpose' and flexibility

• Intelligence from Infrastructure: Information collected and collated to optimise use and measure performance/effectiveness

- Design in intelligence: Built as "open systems/standards" into vehicles and local autonomous systems
- Intelligent use: For people, by people, and Influences behaviour by choice & fitting style



EXAMPLE: VMT - An alternate to fuel excise tax

Vehicle Miles Travelled (VMT) taxing is:

- ☐ The most favored road pricing alternative to gas tax
- ☐ Tax on infrastructure usage that does not diminish with increasing fuel efficiency
- ☐ Allows countrywide, national, free flow tolling/pricing

· Challenges:

- □ Politically difficult (perhaps easier than raising gas tax)
- □ Governance of highways
- ☐ Integration with asset management and capital investment
- □ Challenge to integrators
- □ Appropriate first steps
- □ Enforcement
- ☐ Transition

Pay by the mile | Oregon recently tested a system for charging road users by the mile to replace the dwindling gas tax. The yearlong test involved about 285 vehicles and two service stations:

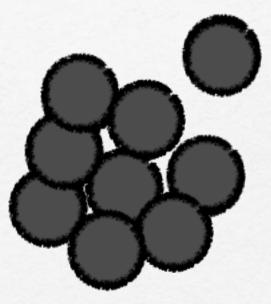


These are the zones the miles are being counted in. The journoons here represent miles counted since this vehicar's set milespe reading.



There are no silver bullets... but there is platinum buckshot!







Key Issues – Where should trials be heading?

- Objectives and goals must be clear
- End to end system design and business rules
- Open architecture

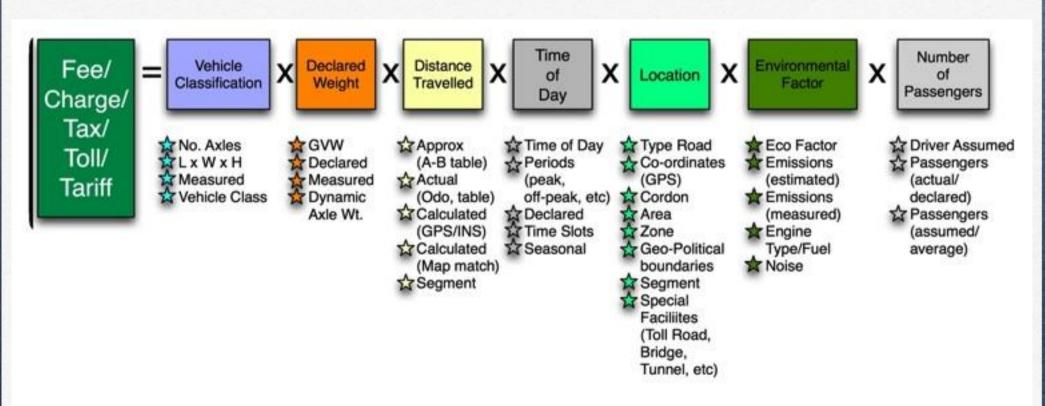


There are many possible objectives, but some of those can conflict

- Revenue (where from, on what economic principles, what is it used for);
- Manage congestion (what standards of service, how dynamic);
- Economic efficiency (To reduce infrastructure costs, reduce vehicle operating costs, improve modal neutrality);
- Environment (Reduce noxious emissions? Reduce CO2? Enhance use of alternative fuels?);
- Safety (Use of intelligent transport systems, linkage to PAYD insurance).



RUC Tariff can match Policy Objectives



KISS — Keep It Simple Stupid ...



It isn't just about GPS

- Installation/replacement
- Customer service
- Communications
- Payment options, outlets
- Enforcement
- Map maintenance
- Offsetting other taxes
- Unequipped vehicles









EXAMPLE: Mobile Payment Evolution







Paper ticket



Carnet Tickets



Magnetic ticket



Mylar Magnetic ticket





Transponder

Allen

Contact Smart Card





DSCR RW

Blink Contactless

Credit Cards



Blink Contactless

VISA

Credit Cards

VISA





Contactless Smart card

Smart token



Limited Use smart ticket



Low Usage (LU) smart ticket

1980

1990

2000

2010



EXAMPLE: V2V & V2I will transform transport

Government

Communications

Communications

Highway Departments

- ▶ Improved traffic management
- Improved safety

Transit Industry

Improved operations

Freight Industry

Increased efficiency

Citizen Groups

Equality

Privacy Groups

▶ Privacy

Insurance Providers

- Improved safety
- Lowered regulation costs
- Better customer data

Customers

- Improved safety
- Improved mobility
- Commercial and consumer applications

Vehicle Manufacturers

- Potential increased vehicle sales
- Additional service and device revenues
- ▶ Real-time vehicle data for improved service and reduced warranty costs
- Direct access to customer; improved Customer Relationship Management







Automobile Dealers

Sales of services and vehicles

Hardware Suppliers

Marketing

Sales

Service/Content/Application Providers

- Subscribers
- Service and hardware revenue
- Access to customer base

Carriers

- Air time
- New subscribers
- Data services



Open systems and architecture are the way of the future

- No clear advantages in proprietary systems in this context;
- Interoperability, let diversity of providers and suppliers meet needs of users as customers;
- Spread risk of customer service failure;
- Output driven procurement so private sector can innovate and manage risk;
- Platform of ITS architecture for other voluntary or mandatory applications (e.g. safety);
- 5.9 GHz provides a stepping stone.





Transformational Thinking - Policy of Change

"We can't solve problems by using the same kind of thinking we used when we created them."

Albert Einstein



Thank you!

Jack Opiola
Senior Partner

jack.opiola@me.com

Direct: +1 (703) 391-0018

Mobile: +1 (703) 622-6446